

## Message Text

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46

ACTION EUR-12

INFO OCT-01 ISO-00 CU-02 MMO-01 IO-13 /029 W

----- 035003

O R 121634Z APR 76

FM AMEMBASSY MOSCOW

TO USIA WASHDC IMMEDIATE

INFO SECSTATE WASHDC 2448

LIMITED OFFICIAL USE MOSCOW 5667

USIA FOR ICS/E, IOA/C; STATE FOR EUR/SOV

EO 11652: NA

TAGS: SCUL UR

SUBJECT: BICENTENNIAL EXHIBIT CONTRACT NEGOTIATIONS

REF: USIA 10454

1. IN MEETING APRIL 12, CHAMBER CALLED AMERICAN OFFER OF THREE MONTHS AT 4,000 RUBLES QUOTE TOTALLY UNACCEPT-  
ABLE UNQUOTE.

2. CHAMBER REP SAID SHE HAD BEEN BUSY DURING DAY AND HAD NOT HAD TIME TO ASCERTAIN WHAT CHAMBER QUOTE COUNTER OFFER  
UNQUOTE MIGHT BE.

3. AMERICAN SIDE SUGGESTED THAT SIMPLEST COURSE OF ACTION WOULD BE TO PROCEED BY ESTABLISHED PRECEDENT, SUCH AS HAD JUST BEEN SUCCESSFULLY DONE IN REGARD TO PHOTOGRAPHY  
USA NEGOTIATIONS, I.E. 5,000 RUBLES FOR EACH MONTH EXHIBIT IN COUNTRY. AMERICAN SIDE FURTHER INDICATED THAT ANY OTHER APPROACH WOULD RESULT IN AMERICAN SIDE ACCEPTING NEW  
PRECEDENT OF PAYING FOR CHAMBER SERVICES BEYOND EXHIBIT SHOWING PERIOD. THIS WOULD ONLY BE AGREEABLE IF SOVIET SIDE ALSO ACCEPTED PRECEDENT OF 20 PERCENT REDUCTION IN SERVICE  
COST FOR PERIOD EXHIBIT IN MOSCOW, APPLICABLE TO ALL SUBSEQUENT EXHIBITS.

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RM NEGOTIATIONS TO BE CONTINUED APRIL 13. EXPECTATION

IS THAT CHAMBER WILL FINALLY OFFER SOME CONSTRUCTIVE PROPOSALS. THEIR ATTITUDE TOWARD AMERICAN POSITION OUTLINED PARAGRAPH 3 BEST DESCRIBED AS ATTENTIVE AND INTERESTED.

5. OFFICIAL RUSSIAN LANGUAGE TITLE OF EXHIBIT QUOTE  
S.SH.A. - DVESTI LET UNQUOTE PASSED TO CHAMBER APRIL 12  
WITH OFFICIAL LETTER CONFIRMING THIS TO FOLLOW.  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NEGOTIATIONS, CONTRACTS, CULTURAL EXHIBITS, BICENTENNIAL CELEBRATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MOSCOW05667  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760137-1125  
**From:** MOSCOW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760472/aaaaciyn.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 MAY 2004 by CollinP0>; APPROVED <02 SEP 2004 by ShawDG>  
**Review Markings:**

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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BICENTENNIAL EXHIBIT CONTRACT NEGOTIATIONS  
**TAGS:** SCUL, UR, US  
**To:** USIA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006